### HISTORY/ADMINISTRATIVE STUDIES MAJOR- Business Administration Track Options and Courses

#### 1. Organizations (General)
- **BUS100W** Management Writing & Communication
- **BUS107** Organizational Behavior
- **BUS158/ANTH105** Organizations as Cultural Systems
- **BUS176/SOC176** The Sociology of Work in Organizations
- **SOC150** The Sociology of Economic Organizations
- **SOC151** Formal Organizations

#### 2. Human Resources Management/Labor Relations
- **BUS100W** Management Writing & Communication
- **BUS107** Organizational Behavior
- **BUS152/ECON152** Economics of Labor Relations
- **BUS153/ECON153** Labor Economics
- **BUS155** Managing Human Resources
- **BUS157** Managing Workforce Diversity
- **PSYC142** Industrial/Organizational Psych.

#### 3. Business and Society
- **BUS100W** Management Writing & Communication
- **BUS102** Ethics and Law in Business Society
- **BUS107** Organizational Behavior
- **PHIL116** Business Ethics
- **POSC182** Politics and Economic Policy
- **POSC186** Regulation: A Political Perspective

#### 4. Marketing
- **BUS103 (mandatory)** Marketing and Distribution Management
  - **additional 2 courses from:**
    - **BUS112** Consumer Behavior
    - **BUS113** Marketing Institutions
    - **BUS114** Marketing in a Global Environment
    - **BUS117** Advertising

#### 5. Managerial Accounting/Taxation
- **BUS108 (mandatory)** Financial Evaluation & Managerial Analysis
  - **additional 2 courses from:**
    - **BUS166** Accounting Information Systems
    - **BUS168A** Individual Taxation

#### 6. Financial Accounting
- **BUS108** Financial Evaluation & Managerial Analysis
- **BUS165A** Intermediate Financial Accounting
- **BUS165B** Intermediate Financial Accounting

#### 7. Finance
- **BUS106/ECON134 (mandatory)** Introduction to Financial Management
  - **additional 2 courses from:**
    - **BUS134** Corporate Finance
    - **BUS136** Investments: Security Analysis & Portfolio Mgmt.
    - **BUS137** Investments: Derivatives Markets
    - **BUS138** International Finance
    - **BUS139** Real Estate Investments

#### 8. Management and Information Systems
- **BUS101** Information Technology Management
- **BUS171** Systems Analysis and Design
- **BUS173** Introduction to Databases for Management

#### 9. Production Management
- **BUS104/STAT104 (mandatory)** Decision Analysis and Management Science
  - **additional 2 courses from:**
    - **BUS105** Production and Operations Management
    - **BUS122** Linear Programming with Applications
    - **BUS127/STAT127** Intro. To Quality Management Improvements

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Shaded courses: Courses require Online Course Request (OCR) From Undergraduate Business Program